

MAGELLAN JETS

ELEVATE EXPECTATIONS



RESEARCHING JET CARDS 7 Essential Questions Everyone Should Ask

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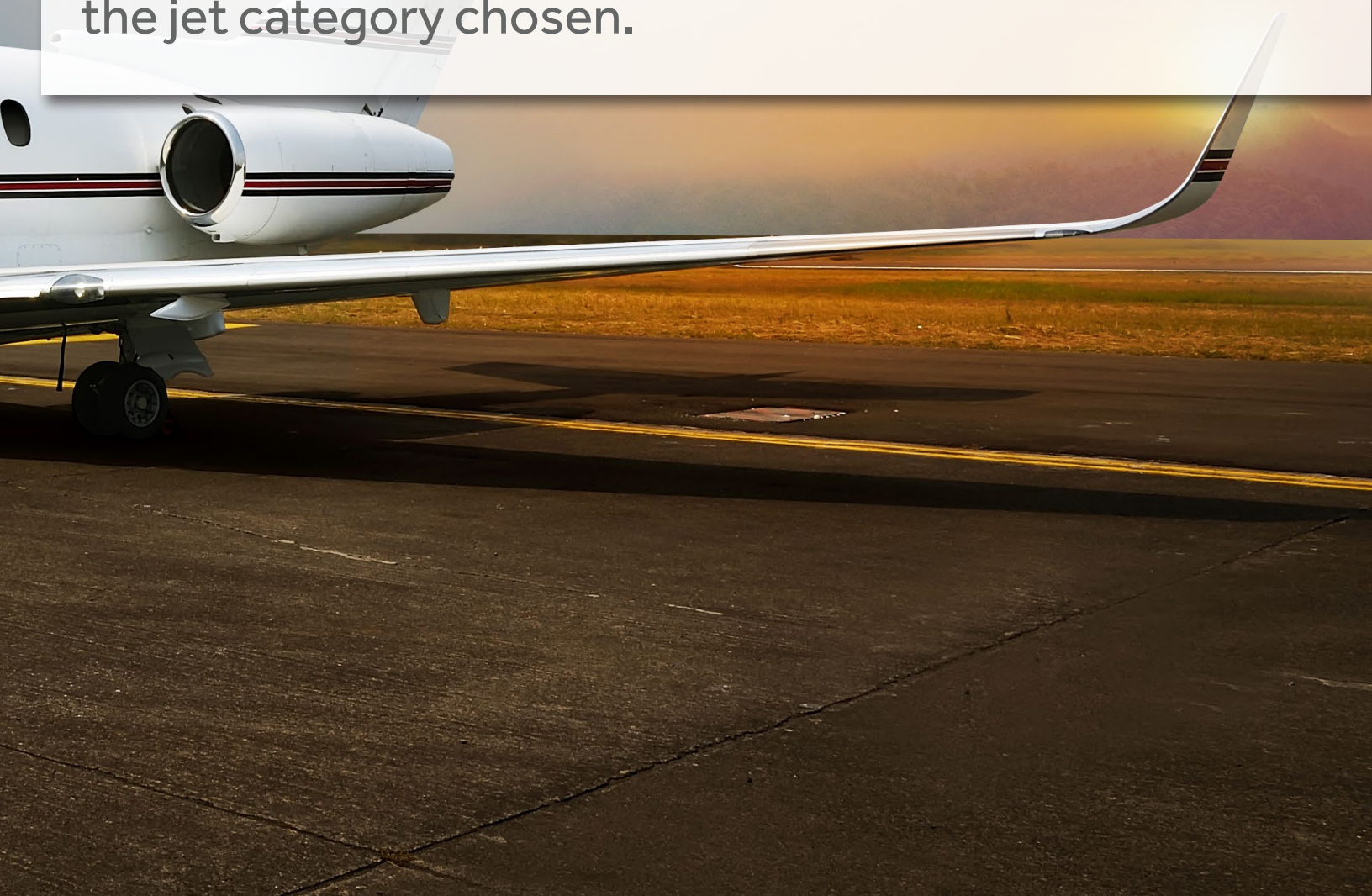
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Aviation Information





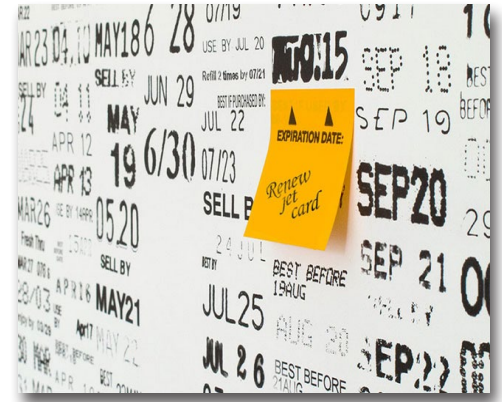
What are jet cards, anyways?

Companies like Flex Jet, Magellan Jets, and Marquis Jet allow you to purchase 25 hours in a specific type of aircraft, allowing clients to always receive a plane they desire within 24 hours notice. These 25 Hour Cards range from \$89,000 to \$400,000 depending on the jet category chosen.

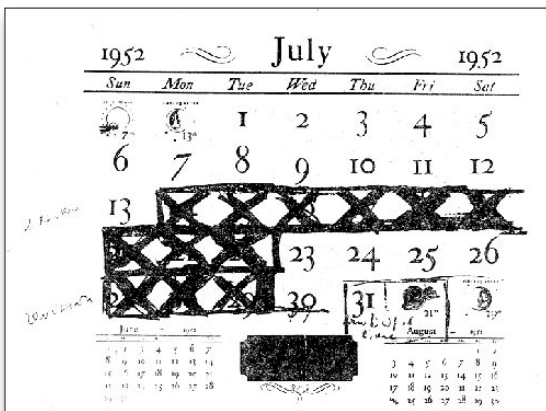


1. What is the expiration date on my card?

Most cards are for one year, but check with the provider. If you do not use all of your flight hours within the 12 months, ask what the policy is for your left over hours. Some companies will allow you to carry the unused hours onto a new jet card purchase, or increase the price by a set percentage over the original hourly rate.



2. Are there blackout dates?



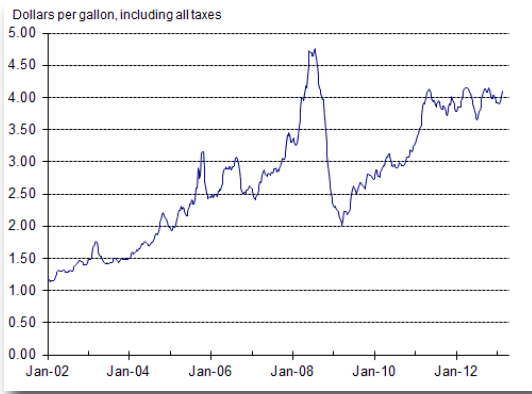
Card programs may have restrictions on last minute flights during holidays or peak periods. Some providers sell pre-paid card programs at a slight discount if you agree not to use the card during peak travel days. Other companies might charge a higher percentage on peak dates.

3. Is there a Flight Support or Client Services department?

A Flight Support or Client Services team supplies 24 hour service to ensure that you have a stress-free and seamless flight from beginning to end. Take time to learn about this department. Do they provide weather tracking or a meteorologist on staff? Are they knowledgeable enough to answer your operations questions? Don't take them for granted, this department is a very important aspect to research.



4. Is there a fuel rate increase?



In addition to an annual contract, there may be a fuel surcharge. A fuel surcharge normally goes into effect whenever the cost of fuel exceeds the program's budgeted cost for fuel. Here is a small tip for prospective buyers to know: fuel cost may be negotiated with your provider.

5. Does the card have a pre-defined service area?

If you travel internationally, does the provider offer the flexibility to fly in those regions? Does the card allow for flights to Hawaii or Alaska? Some cards may allow travel to the Caribbean even though they are otherwise domestic-only.



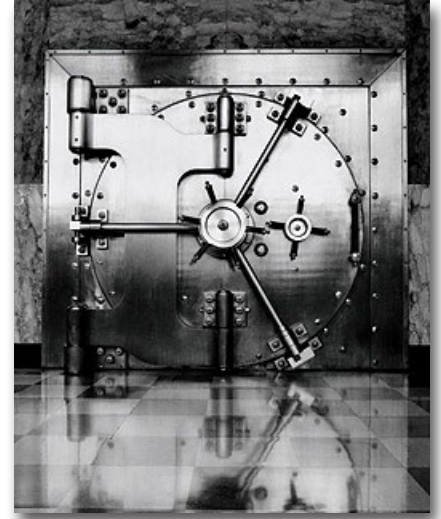
6. Does my jet card guarantee WiFi?



For the frequent flying businessperson, staying connected on-board is very important. With the demand for Wi-Fi increasing drastically, some jet card providers have begun offering programs guaranteeing a Wi-Fi equipped aircraft for every flight.

7. What if the company providing my card goes out of business?

This may be more of a risk with a small charter company, but even large companies are not immune to market force. Check with the company to see if your funds are held in an Escrow account by a separate entity.



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David joined Conklin & de Decker in 1993. His primary responsibilities include developing and managing new programs for the company, conducting consulting studies, managing aircraft cost and performance databases, and providing customer computer support. David was an Instructor Pilot with the US Air Force for eight years handling aircrew training, operations scheduling, and coordination of flight test support with civil and military test engineers. David has a Master of Aeronautical Science from Embry Riddle Aeronautical University and has a Bachelor of Science in Mathematics from the University of New Hampshire. He also has an ATP certificate.





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Aside from utilizing information provided by our 3rd party safety auditing partners, Magellan Jets Flight Support and Compliance Team also provides another layer of due diligence when carefully selecting and approving aircraft and flight crews to meet our requirements. **Made up of professional pilots, Compliance is responsible for carefully evaluating everything from DO85's, Insurance, aircraft quality, incidents, customer feedback and operational knowledge of our providers.** They are also pleased to work with your corporate flight department for any additional information or company requirements.

Magellan Jets does not own or operate aircraft, instead, we recommend the best positioned aircraft on each and every trip that our clients take. We take great pride in providing the best value to our clients using technology to locate the right aircraft from Magellan Jets Preferred Network (MJPN). All approved vendors in our network are FAA Part 135 air taxi operators, and are also required to adhere to safety requirements set forth by Wyvern and/or ARG/US, the leading 3rd party safety auditing firms in the country. Providing the safest and most experienced aircraft and flight crews in the private aviation industry, while providing competitive rates, is what sets Magellan Jets apart from the competition.